

**Fiscal Year 2022**  
**Financial Statements**  
**as of May 31, 2022**

**Balance Sheet**  
**as of May 31, 2022**

		<b>Comments</b>
<b>Assets</b>		
Cash and Cash Equivalents	626,906.67	
Board Designated Operating Reserve	517,299.72	
Receivables	82,941.81	Heartland Tires, GRH, OEO
Prepaid Expenses	25,839.80	
Inventory	47,999.60	
Investments	37,012.98	Principal Investment
Property and Equipment, net	1,595,242.87	
<b>Total Assets</b>	<b>2,933,243.45</b>	
<b>Liabilities</b>		
Accounts Payable & Other Accrued Liabilities	47,740.27	Payroll liabilities
Mortgage Payable (VB)-Hope Place	270,541.06	
Mortgage Payable (Finl One)-Admin Office	142,270.89	
<b>Total Liabilities</b>	<b>460,552.22</b>	
<b>Net Assets</b>		
Unrestricted-Undesignated	1,972,731.44	
Unrestricted-Board Designated Operating Reserve	517,299.72	
Temporarily Restricted	110,195.00	Heartland, Ratfield, HSF
Current Year Net Surplus(Deficit)	(127,534.93)	
<b>Total Net Assets</b>	<b>2,472,691.23</b>	
<b>Total Liabilities &amp; Net Assets</b>	<b>2,933,243.45</b>	

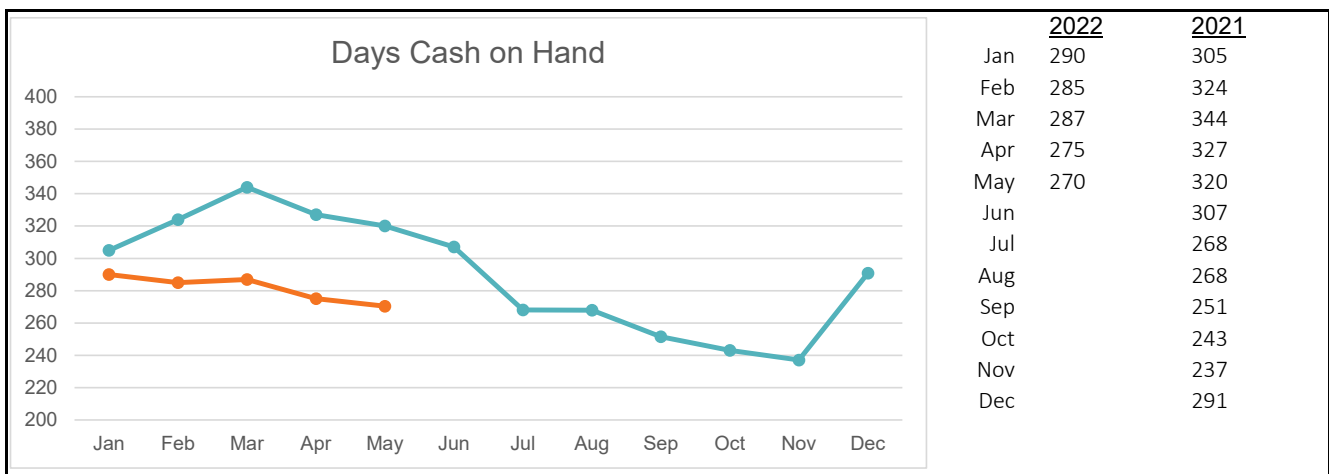
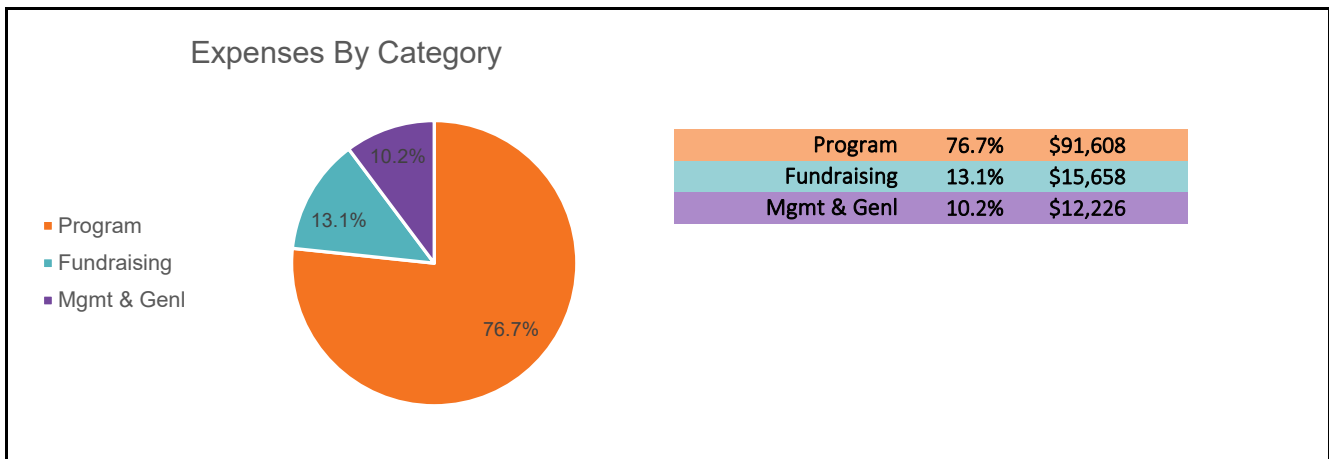
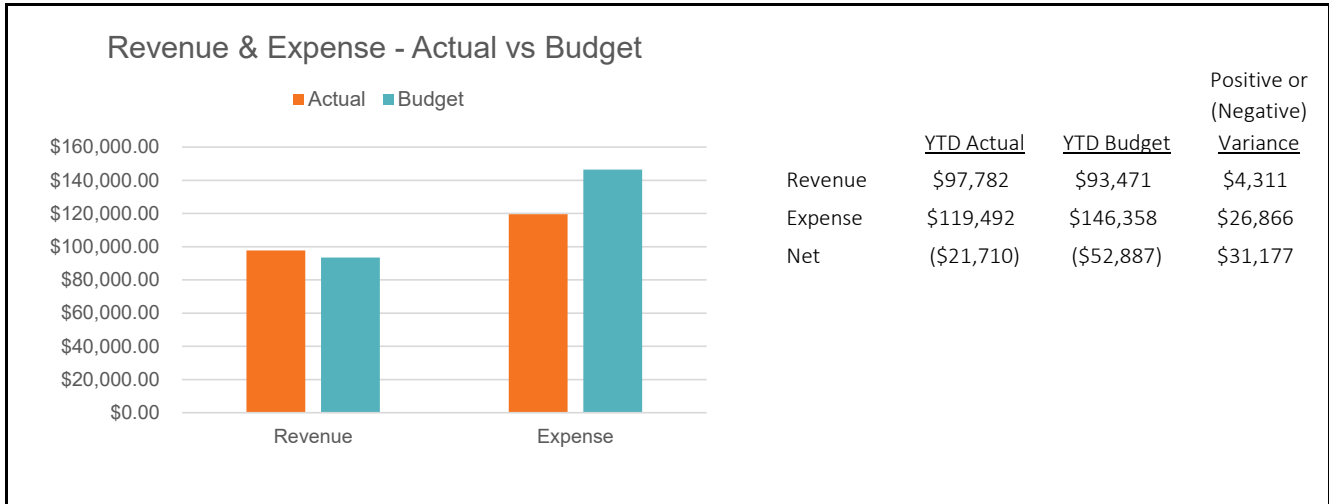
**Income Statement  
as of May 31, 2022**

	Actual	Budget	Actual to Budget Variance	Act to Bud Variance Comments
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
DONATIONS, GIFTS, & GRANTS	70,705.29	72500.00	(1,794.71)	
HOPE'S CLOSET SALES.	0.00	2500.00	(2,500.00)	First Pop-Up in June
INVSTMT INC & OTHR GAIN(LOSS)	1,364.56	1208.34	156.22	
OTHER SUPPORT	7,900.53	8333.00	(432.47)	In Kind donations are down
PROGRAM SERVICE FEES	8,841.64	10930.00	(2,088.36)	Rent not being paid
SPECIAL EVENTS	8,970.16	(2000.00)	10,970.16	Pledged revenue received; Expenses paid in April
<b>Total Income</b>	<b>97,782.18</b>	<b>93471.34</b>	<b>4,310.84</b>	
<b>Expense</b>				
BUILDING & FACILITIES EXPENSE	13,120.03	10875.00	2,245.03	Balance for work done at AO; Expenses for OYH grant
CONTRACTED SRV & PROF FEES	16,266.39	20319.00	(4,052.61)	Filing of 990
DEPRECIATION EXPENSE.	3,772.44	4161.00	(388.56)	
INSURANCE.	2,753.35	2999.00	(245.65)	
LICENSES-MEMBRSHPS-DUES-FEES	2,824.34	4003.00	(1,178.66)	
PAYROLL, TAXES, & BENEFITS	66,707.36	78211.00	(11,503.64)	Short staffed
POSTAGE, MAILING, & DELIVERY	141.20	417.00	(275.80)	
PRINTING & PROMOTION EXPENSE	149.00	2175.00	(2,026.00)	Timing of in-house copy bill
PROGRAM EXPENSES	13,231.83	19190.00	(5,958.17)	Reduced allocation with omission of Pohlad gift
STAFF, BOARD, & VOLUTEER EXP	283.99	1883.00	(1,599.01)	
SUPPLIES & MINOR EQUIPMT	0.00	1792.00	(1,792.00)	Watching expenses
TRAVEL & TRANSPORTATION	242.24	333.00	(90.76)	
<b>Total Expense</b>	<b>119,492.17</b>	<b>146358.00</b>	<b>(26,865.83)</b>	
<b>Net Ordinary Income</b>	<b>(21,709.99)</b>	<b>(52886.66)</b>	<b>31,176.67</b>	
<b>Net Income</b>	<b>(21,709.99)</b>	<b>(52886.66)</b>	<b>31,176.67</b>	

**Statement of Revenue and Expense**  
**Fiscal Year 2022 - through May 31, 2022**

	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>Over(Under) YTD Budget</u>	<u>Forecast</u>	<u>Full Year Budget</u>
<b><u>Revenue</u></b>					
Donations, Gifts, and Grants	\$325,498.65	\$347,100.00	(\$21,601.35)	1,221,999	1,245,000
Store Sales	0.00	2,500.00	(2,500.00)	7,500	10,000
Investment & Other Income	2,993.64	6,041.67	(3,048.03)	11,452	14,500
Inkind Contributions	34,311.21	36,666.00	(2,354.79)	97,644	100,000
Program Service Revenue	53,334.54	54,650.00	(1,315.46)	129,845	131,160
Special Events, net	102,805.17	100,000.00	2,805.17	242,805	240,000
	<b><u>\$518,943.21</u></b>	<b><u>\$546,957.67</u></b>	<b><u>(\$28,014.46)</u></b>	<b><u>1,711,244</u></b>	<b><u>\$1,740,660</u></b>
<b><u>Expense</u></b>					
Building and Facilities Expense	56,668.14	53,484.00	3,184.14	131,883	129,365
Contracted Svcs & Professional Fees	93,079.92	85,969.00	7,110.92	201,315	196,206
Depreciation Expense	18,862.20	20,805.00	(1,942.80)	47,992	49,936
Insurance	16,098.38	14,991.00	1,107.38	37,089	35,984
Licenses, Membrshps, Dues, & Fees	16,919.28	16,736.00	183.28	41,002	40,819
Payroll, Taxes, and Benefits	361,663.84	342,867.00	18,796.84	948,242	959,446
Postage, Mailing & Delivery	415.71	2,551.00	(2,135.29)	7,865	10,000
Printing and Promotion Expenses	4,460.84	5,825.00	(1,364.16)	14,636	16,000
Program Expenses	75,376.59	97,008.00	(21,631.41)	233,678	255,310
Staff, Board, & Volunteer Expense	1,581.21	6,337.00	(4,755.79)	14,606	19,360
Supplies and Equipment	620.80	8,960.00	(8,339.20)	13,162	21,500
Travel and Transportation	731.24	1,309.00	(577.76)	2,821	3,400
	<b><u>\$646,478.15</u></b>	<b><u>\$656,842.00</u></b>	<b><u>(\$10,363.85)</u></b>	<b><u>1,694,291</u></b>	<b><u>\$1,737,326</u></b>
<b>Net Surplus(Deficit)</b>	<b><u>(\$127,534.94)</u></b>	<b><u>(\$109,884.33)</u></b>	<b><u>(\$17,650.61)</u></b>	<b><u>16,953</u></b>	<b><u>\$3,334</u></b>

# HOPE 4 Youth Financial Dashboard YTD through May 31, 2022





Providing Pathways to End Youth Homelessness

# Program Snapshot May 2022

## HOPE 4 Youth Drop-In Center Youth Statistics

**226**

Drop-In Center Visits  
YTD = 985

**86**

Unique Youth  
YTD = 220  
Under 18 = 2

**13**

New Intakes  
YTD = 86

### DIC Community Referrals

Employment	0
Emergency Shelter	1
Housing Referral	2
Mental Health Referral	2
Other	3
Social Service Provider	1

### Case Management Services – All Programs

64 Youth Received 80 Hours of Case Management Services

DIC: 54 (62%) - youth received CM  
DIC: 81 (94%) - youth received basic needs supports

### Drop-In Parenting Youth

Youth w/Children present = 19  
YTD Youth w/Children = 40 (18%)  
Baby Products Provided = 41

### HOPE Place Youth Statistics - 13 youth served

- 3 units open on June 1 - 10 youth contacted for possible placement in May
- 2 Completed program, 1 moved to market rate, 1 family reunification
- 1 new residents entered
- 6 residents continue to work on a career path (production, auto mechanics, retail, restaurant industry, education, nursing)
- 6 residents are working
- 1 working and taking post high school education classes
- 4 working toward starting post high school education classes (construction, IT, nursing)
- 2 working on getting their driver's license, 1 received permit
- 1 contemplating CD treatment

Career Force Sessions at HP: 7 residents engaged in 15 1:1 contacts

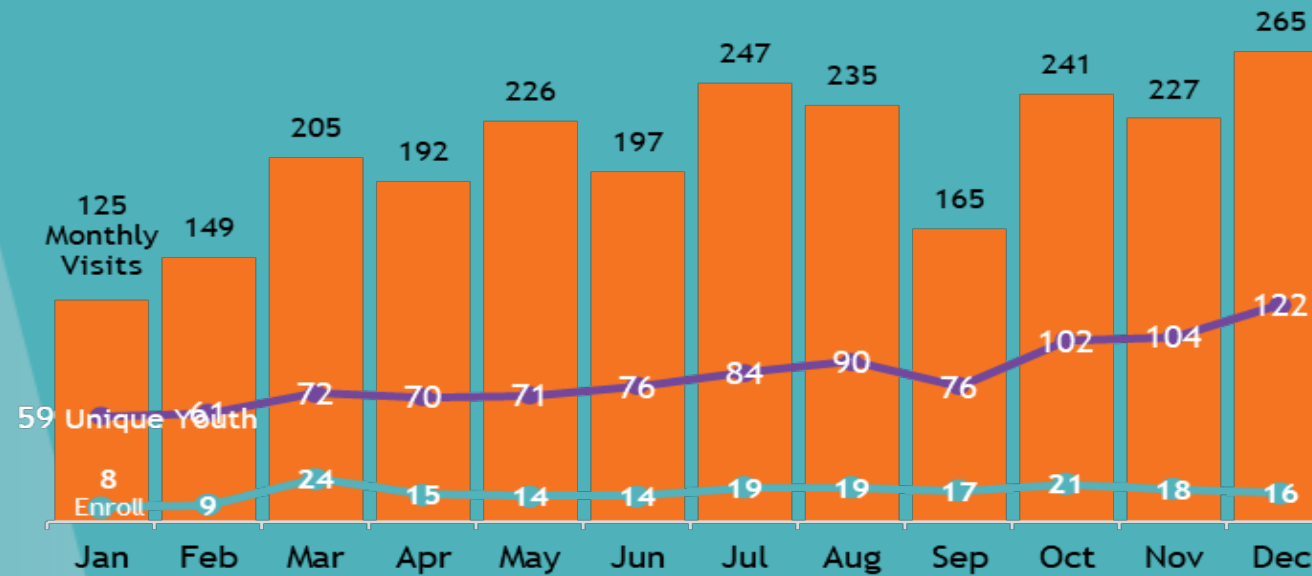
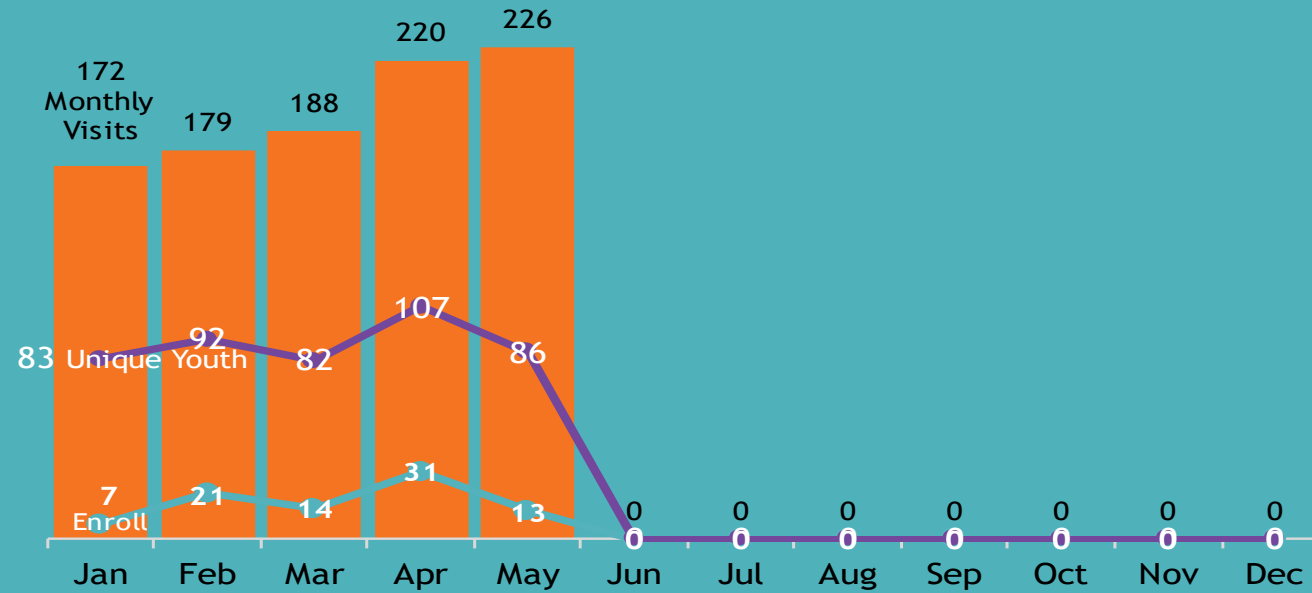
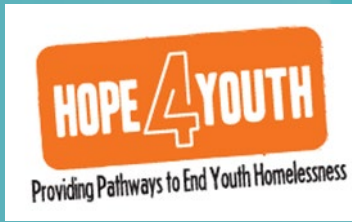
### Drop-In Center On-Site Resources

**8**

Crisis Calls



# 2021 vs 2022 DIC Data





Providing Pathways to End Youth Homelessness

# Advancement Scorecard May 2022

## VOLUNTEER HOURS

**470**

**Total Hours**

Down 243 hours from May 2021

172 hours  
24 hours  
70 hours  
48 hours  
156 hours  
0 hours

Drop-In Center  
DIC Meals  
Hope's Closet  
One-time projects/other  
Donation Center  
HOPE Place

## DONORS

**13**

**New donors gave \$10,368.07**

Down 54 and down \$1,232.10 from May 2021

**0**

**New recurring monthly donors**

Down 2 from May 2021

## DONATIONS: \$66,794.03

Down \$9,745.62 from May 2021

\$20,709.96	Individuals
\$13,162.11	Civic & Faith Based, Small Business
\$27,421.96	Corporations
\$1,000.00	Foundations
\$4,500.00	Events
\$0	Government

## VOLUNTEERS

**92%**

**Active Volunteers**  
% of volunteers who were active 6 months ago and are still active

**6**

**New Volunteers**  
Down 2 from May 2021

## SOCIAL MEDIA STATISTICS

**33,760**

**Impressions**

# of times content appears in front of a user.  
Down 28,842 from May 2021

**11,661**

**Engagement**

# of times a user commented, reacted, shared, or clicked on content.  
Up 8,595 from May 2021

**13,568**

**Followers**

Up 494 from May 2021

## WEBSITE STATISTICS

**7,621 Page Sessions**

A single website visit that can include many pageviews. Up 3,915 from May 2021

**2,657 New visitors (new stat)**

**708 Returning visitors**

Up 118 from May 2021

**0:01:24 Average time on website**

Down :06 from May 2021

## EMAIL STATISTICS

**8,255 Accepted Subscribers**

Up 86 from May 2021

**16.51% Open Rate**

Down 4.24% from May 2021