



Board of Directors Meeting

Monday, Sept 23, 2024

5:00pm – 7:00pm

Meeting Location: Anoka County Sheriff's Office
(If needed, virtual/call in within body of invitation)

AGENDA

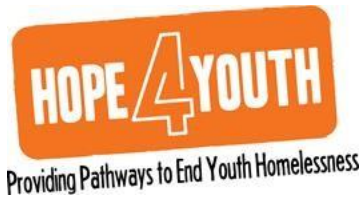
- | | TIME |
|--|--------|
| I. Call to Order (Anna Von Rueden) <ul style="list-style-type: none">• Welcome – grab food and share one of your favorite summer highlights | 5:00pm |
| II. Mission Moment (Steve Nash) | 5:15pm |
| III. Chairman's Report (Anna) <ul style="list-style-type: none">• Approval of Minutes<ul style="list-style-type: none">○ Questions, discussion, removal• Confirmation of Agenda• Update on Executive Committee | 5:20pm |

Strategic Discussion and Operational Updates: Presentations and Feedback

- | | |
|--|--------|
| IV. Strategic Discussion – Risk Management Plan progress SSC: Sue Brad K Linda (not in attendance Karen Anderson) | 5:35pm |
| V. Operational and Building Update (LaChelle Williams Steve Nash) | 5:55pm |
| VI. Finance/Committee Update (Brooke Limanen Don Phillips) | 6:10pm |
| VII. Advancement Update (Nikki Calvin JJ Slag) | 6:20pm |
| VIII. Program Update (Mark McNamer Anna VonRueden and Pat Chen) | 6:30pm |
| IX. Open Business | 6:40pm |

Adjourn

7:00pm



HOPE 4 Youth Board of Directors

Meeting Minutes

Date: Monday, July 22, 2024

Time: 5:00 pm | Connexus Energy or Zoom

Board Members Present: Steve Nash, Linda Barnum, Don Phillips, JJ Slag, Anna VonRueden, Julie Cole, Krista Benjamin, James Lyght, Pat Chen, Brad Konik, Paul Moore

Board Members/Staff Absent: Brad Wise, Liz Cook, Sue Woodard, Mark McNamer

Staff and Guests Present: LaChelle Williams, Nikki Calvin, Brooke Limanen, Breanne Patton, Rob Davis (Connexus Energy), Rick Tisdale (Cedar Creek Energy)

Minutes

Connexus Energy Tour Debrief

- Rob Davis welcomed the board to the Connexus Energy Solar Field. Rick Tisdale from Cedar Creek Energy presented on the different types of solar panels and discussed the financial costs of purchasing solar panels.
- Anna commented on the career opportunities that could be made visible to youth if HOPE 4 Youth invested in solar panels.
- Don pointed out the opportunity to fundraise and collaborate with partners to help with the cost of solar panels.
- LaChelle asked if anyone on the Board was opposed to solar panels. There were no Board Members unopposed.
- There was discussion around the risk of the power going out. Krista reassured the Board that the facility would still be connected to the grid and could operate on a generator in case of an emergency.
- Anna asked whether there were other energy saving opportunities for HOPE 4 Youth. Krista shared that the organization could participate in an energy audit to improve energy efficiency and reduce consumption.

Call to Order

- The formal meeting was called to order at 5:45 pm by Anna VonRueden.

Mission Moment (James Lyght)

- James shared a youth story which highlighted how HOPE 4 Youth support and connect parenting youth with helpful resources.

Approval of Agenda and Minutes

- **Motion** made by Linda Barnum, seconded by Steve Nash and passed unanimously to approve the agenda and May 20, 2024 minutes.
- **Motion** made by Krista Benjamin, seconded by Julie Cole, and passed unanimously to confirm the July 22, 2024 agenda.

Board Executive Committee Update (Anna VonRueden)

- Last week Monday, July 15, 2024, was the Steven Cade event. Steven is a Nashville based country music artist and songwriter. Steven put on a concert and presented HOPE 4 Youth with a guitar for the youth to use. The donation was made through Steven's organization Giving Guitars.
- The date of the Annual Board Meeting has been switched to December 2, 2024.
- Anna pointed out there were around 80 attendees at the Refuge Golf Club event that was hosted on July 16, 2024. HOPE 4 Youth was present at the event.
- MN Twins tickets are still available for August dates. The September date has a waitlist.
- HOPE 4 Youth is continuing the search for a new facility for the HOPE 4 Youth Center in Anoka.

- Board Members can purchase branded HOPE 4 Youth merchandise via the online storefront. The link to the online store can be found in the last ED update.

Operational and Building Update (LaChelle Williams)

- **Board Communication Tool**
 - Everything now lives in the portal. Each May, we will archive the previous year, saving all documents. Reach out to Breanne for assistance with logging into the portal.
- **Operational Snapshot**
 - Goal 1: all on track. July HOPE Place is filled. We finalized and compiled our 6-month internal youth survey results. We are seeing improvements in educational goals, fewer encounters with the legal system are up to 86%, and mental health is up to 81% youth sharing success. All other goal areas are tracking similar to last year.
 - Goal 2: all on track with focus on balancing categories for strong year end.
 - Goal 3: all on track. Mandated Reporting training completed with all staff by August 2nd, Risk Management Plan on track with mitigation phase to start in August.
 - Goal 4: continuing to focus on Fridley and now exploring Blaine.
- **New Facility Progress**
 - Touring sites: we brought our Building and Executive Committees to 8090 Rancher Road in Fridley.
 - Working with City of Fridley, Area Commissioner, Economic Development Partners – we have a new best friend - the Foundation Director at Connexus Energy and Economic Development Guru, and many others.
 - Steps once location is determined:
 - Listening sessions
 - Obtain city recommendation, move to Planning Commission/Committee
 - Obtain Planning Commission/Committee recommendation, move to City Council for approval
- **Philanthropic and Marketing Naming Plan**
 - We are developing a fundraising plan – our Philanthropic and Marketing Naming campaign. We will have naming opportunities to support any gap funding issues as we identify our next home. We have our first room named: the Lynn J. Parrott Donation Center. HOPE 4 Youth received a \$100,000 legacy gift from the Lynn J. Parrott Estate.

Financial Report (Brooke Limanen/Don Phillips)

- Brooke pointed out in May that HOPE 4 Youth received a \$100,000 donation from the Lynn J. Parrott Estate. The donation was added to the building fund line of financials and will transfer to the building campaign budget.
- In June, there was an increase in Individual and Civic/Faith donations due to the Summer Kick-Off Campaign.
- The Ramsey Lions Club donated \$10,000 as a match for the Summer Kick-Off Campaign.
- HOPE 4 Youth has a 8.8 month cash on-hand; financially the organization is healthy.
- Don noted an increase in donations from grants to assist with housing and rent needs through our Anoka County Grants.
- Don mentioned the need for clothing and food and wonders how we keep food on the shelves while being cost effective. We need to budget accordingly. Strategies are in place currently and will evolve as we transition to a larger facility.
- LaChelle pointed to the 85% of funds focused on programs.

Advancement Update (Nikki Kalvin/JJ Slag)

- Nikki compared statistics from June 2024 to 2023:
 - 42% increase in volunteer hours
 - 142% increase in food donations
 - 100% increase in speaking engagements
 - 89% increase in donations
- The Advancement Team discussed adding another volunteer role. The volunteer role would assist with childcare while the parenting youth shops, etc.
- Nikki shared that an average of 3000 lbs of food goes out the door from the HOPE 4 Youth Center.
- We have raised over \$9,000 from the Summer Kick-Off Campaign, which is close to the \$10,000 match made by the Ramsey Lions Club.
- The Summer Kick-Off Campaign will continue through August.

- The Advancement Team will evaluate what community events worked and where we are making a difference.
- Jason from Kare 11 will attend the Darkest Night 4K event, barring any scheduling conflicts due to the presidential campaign.
- The Darkest Night 4K event will take place on October 4th. Save the date! The team is reaching out to sponsors. Ham Lake Lions Club has committed to a sponsorship.
- JJ asked what our fundraising goal is for the Darkest Night 4K. Nikki shared the net goal is \$45,000.
- Julie was curious how to participate at the Darkest Night 4K.
- JJ asked how much money HOPE 4 Youth is generating from hosting events. He doesn't want the organization prioritizing managing events over forming and maintaining quality partnerships. JJ congratulated the team for currently doing both.

Open Business (Anna VonRueden)

- None

Adjourn

- **Motion** to adjourn was made by Don Phillips, seconded by Steve Nash, and approved unanimously.

The meeting ended at 6:47pm.

Respectfully Submitted,

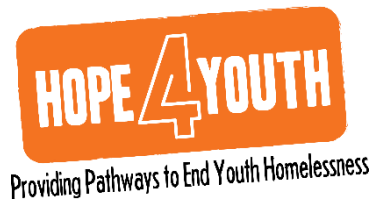
Breanne Patton, Administrative Coordinator

Action Items:

- Review the Board Portal
- Save the Date for the Darkest Night 4K

Upcoming Events:

- [Hunt 4 HOPE on September 20, 2024](#)
- [The Darkest Night 4K on October 4, 2024](#)
- [Clays 4 Youth on October 22, 2024](#)
- [Out of the Cold on November 21, 2024](#)



Phase I – Q1/Q2 2024

Define scope of project – Create a comprehensive Risk Management Plan for Hope 4 Youth, including a plan for ongoing risk monitoring and risk mitigation.

Assign roles and responsibilities:

- Board of Directors – Act as reviewers of plan and mitigation tactics providing recommendations to Strategic Steering Committee regarding additions or modification options.
- Strategic Planning Committee – Act of facilitators of plan development to include plan, assessment, mitigation, and risk monitoring. Share progress updates with full board at planned meetings.
- Executive Director – Risk Manager - Responsible for the development and completion of the Risk Management Plan, ensuring mitigation tactics and risk monitoring are in place. Lead annual plan assessment review.
- Leadership Team – Responsible for providing feedback and risks throughout the Risk Management Plan development. Will maintain daily risk mitigation tactics. Will engage in annual plan assessment review.

Risk Identification

- Utilize the Risk Management spreadsheet that Strategic Planning Committee created in 2023 as a springboard.
- Strategic Planning Committee to review identified risks on matrix, add additional risks.
- Executive Director (ED), with consultant (Karen Anderson), presents the Risk Management concept to the Leadership Team at March management team meeting and All-Staff meeting in April.
- Leadership Team will be assigned the task of working with their teams to identify risks in their specific areas following April All-Staff meeting. Identified risks will be submitted to ED by April 18th, 2024.
- ED will compile Team's identified risks and populate Risk Management spreadsheet. ED will compile the team's identified risks and enter into the Risk Management spreadsheet.
- Strategic Steering Committee will assess and determine top 10 and least concerning 10 identified risks at the April meeting.
- Karen Anderson and ED will consolidate the identified risks from the SSC, Leadership, and All-staff input for review on the May-July SSC meetings.
- ED will present update the team at H4Y at the August All-Staff meeting.

Phase II – Q2/Q3 2024

Risk Assessment

- ED will work with Leadership Team to assess the identified risks (probability/impact) utilizing the matrix in the Risk Management spreadsheet to log assessment to be completed by the Sept 18th Strategic Committee meeting.
- ED and Strategic Planning Committee will review the results of the assessment and discuss the high priority items.
- ED and Strategic Planning Committee will present Risk Management Plan update to the Board at the September Board meeting.
- Begin discussions on risk mitigation process

Phase III – Q3/Q4 2024 and Q1 2025

Risk Mitigation

- ED will work with Leadership Team to determine how each priority risk will be dealt with (avoid, reduce, transfer, and accept) and develop action plans for mitigating the risk if the event occurs.
- Strategic Planning Committee will assist with review of action plans and provide guidance and recommendations.
- ED will Implement controls and processes to minimize risks.
- Develop a Risk Registry (list of risks and their probability and impact details). This will form the basis of the Risk Management plan and will store all risks in one central location.

Communication

- Develop communication plan for staff on risk management and risk events.

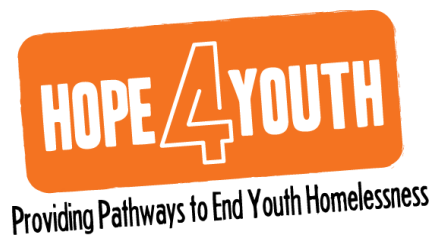
Phase IV – Q2-Q4 2025

Risk Monitoring

- ED will monitor risks
- Contingency planning - As existing risks are mitigated and addressed, new activity could introduce unknown risks so a change plan needs to be created, including reclassifying existing risks in the event of a change.

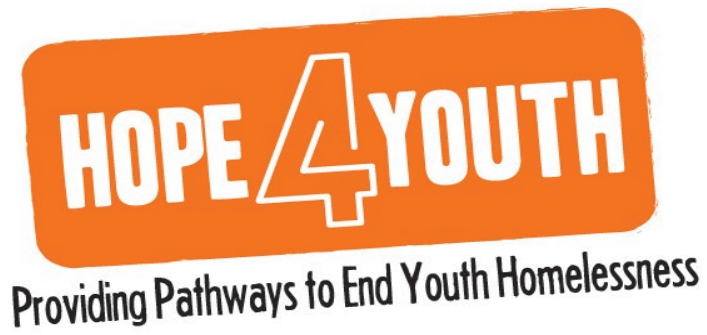
HOPE 4 Youth Risk Assessment

| Risk Category | Risk | Sub-Risk Definition | Inherent Risk (w/o controls) | | |
|--|--|---|------------------------------|-----------|-------------|
| | | | Probability | Impact | Risk Rating |
| Facilities/Equipment | Safety & Security | Risk of vulnerability of staff, volunteers, and clients due to lack of or outdated and unclear safety and security protocols/policies (active shooter, unwelcomed parties, access management controls, including vendor/contractor access to property, malfunctioning cameras, no intercom at H4YC) | Medium | Very High | Critical |
| | Safety & Security | Risk of liability due to lack of Disaster Recovery Plan and emergency preparedness for natural disasters - tornado, fire, blizzard, etc... | Low | Very High | Critical |
| Technology | Staff technology | Risk of operational success and potential systems shut down due to lack compliance with protocol for staff/volunteers (cell phones, physical computers, access to shared drives, facility access management/controls) | Medium | Very High | Critical |
| | Data integrity | Risk of data breach, theft, fraud, or cybersecurity protection due to lack of safe guards and proper training in the data base systems which could compromise our data integrity | Medium | Very High | Critical |
| | Crisis Response Plan | Risk of reputation, partnerships, and safety due to lack of IT Crisis Response Plan (Total loss of data, data breach, loss of technology equipment) | Medium | Very High | Critical |
| Governance | Operational success | Risk of limited/declining BOD engagement | High | High | Critical |
| Operational Success/ Sustainability | Crisis Response Plan (weather, security, crisis) | Risk of liability due to the lack of a full crisis response plan pertaining to safety protocol, emergency response, and miscommunication to community/media | Medium | Very High | Critical |
| | Fundraising | Risk of losing top donors: Heartland Tire, Greater Midwest, Anoka Cty, etc.. | Low | Very High | Critical |



HOPE 4 Youth 2025 Budget Timeline

- 9/17.....Launch Budget process with Management
- 9/24.....Staffing Suggestions for 2025 Due
- 9/30-10/4...Week of 9/30-10/4 Brooke lead discussion with Mark and Mica (Program)
- 10/7-10/11..Week of 10/7-10/11 Brooke to lead discussion with Nikki (Advancement)
- 9/30-10/11.LaChelle to work on payroll and Brooke lead discussion with LaChelle (Admin and department breakout)
- 10/18.....LaChelle finalize payroll
- 10/28.....Staff Final Roll-Up
- 11/5.....Staff Feedback after Management Meeting EOD
- 11/13.....Finance Committee and Executive Committee sent Budget for review (via email)
- 11/18.....Exec Committee Budget Review
- 11/20.....Finance Committee Meeting-Budget Wrap Up
- 12/2.....Board of Directors Budget Review (and approval if appropriate)
- 12/13.....Board Approval of 2025 Budget (via email if more time was needed)



Fiscal Year 2024
Financial Statements
as of July 31, 2024

Statement of Financial Position
July 2024

| | | Comments |
|---|------------------|--|
| Assets | | |
| Cash and Cash Equivalents | 512,075 | |
| Board Designated Operating Reserve | 273,169 | |
| Building Fund | 130,709 | Will transfer to Building Campaign budget. Lynn J Parrott Estate Included |
| Receivables | 62,611 | GRH, OEO, FHPAP, Rent |
| Prepaid Expenses | 40,207 | |
| Inventory & Other Assets | 54,120 | |
| Investments-General | 170,924 | Treasury Bills |
| Investments-Building Campaign | 150,000 | Treasury Bills |
| Property and Equipment, net | 1,323,534 | |
| Total Assets | 2,717,349 | |
| Liabilities | | |
| Accounts Payable & Other Accrued Liabilities | 71,816 | Payroll liabilities, credit card |
| Total Liabilities | 71,816 | |
| Net Assets | | |
| Unrestricted-Undesignated | 2,474,745 | |
| Unrestricted-Board Designated Operating Reserve | 273,169 | |
| Temporarily Restricted | 4,511 | Ratfield Scholarship |
| Current Year Net Surplus(Deficit) | (106,893) | |
| Total Net Assets | 2,645,532 | |
| Total Liabilities & Net Assets | 2,717,349 | |

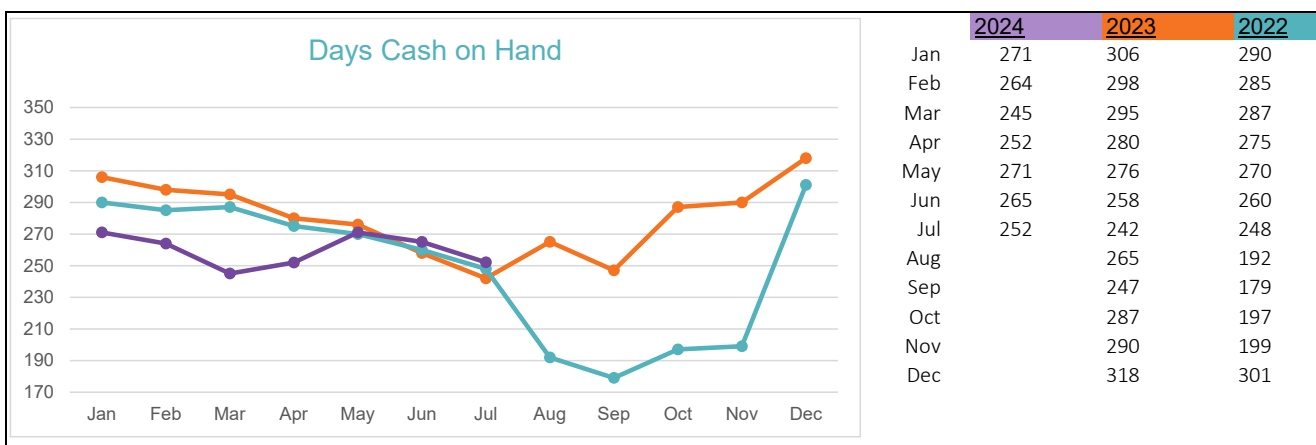
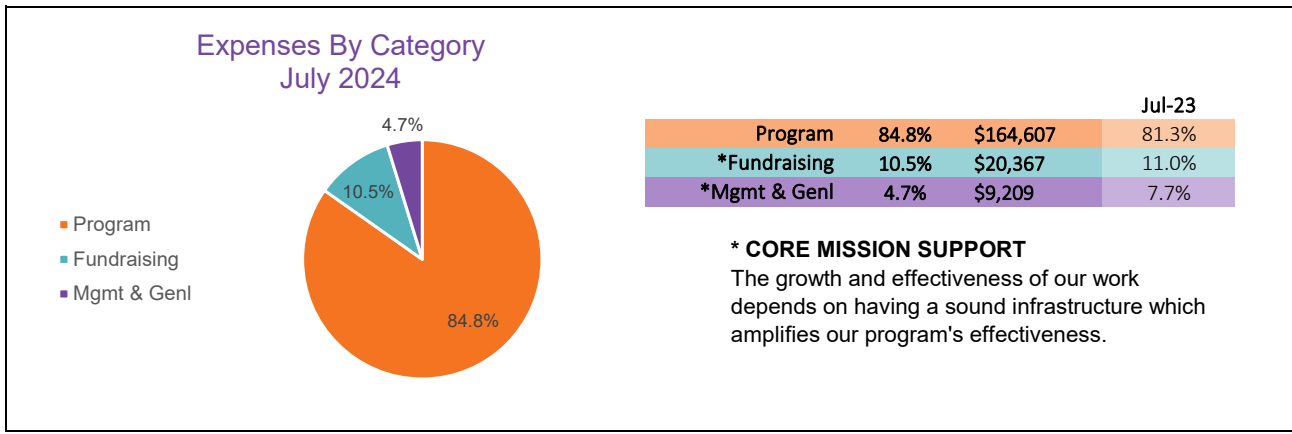
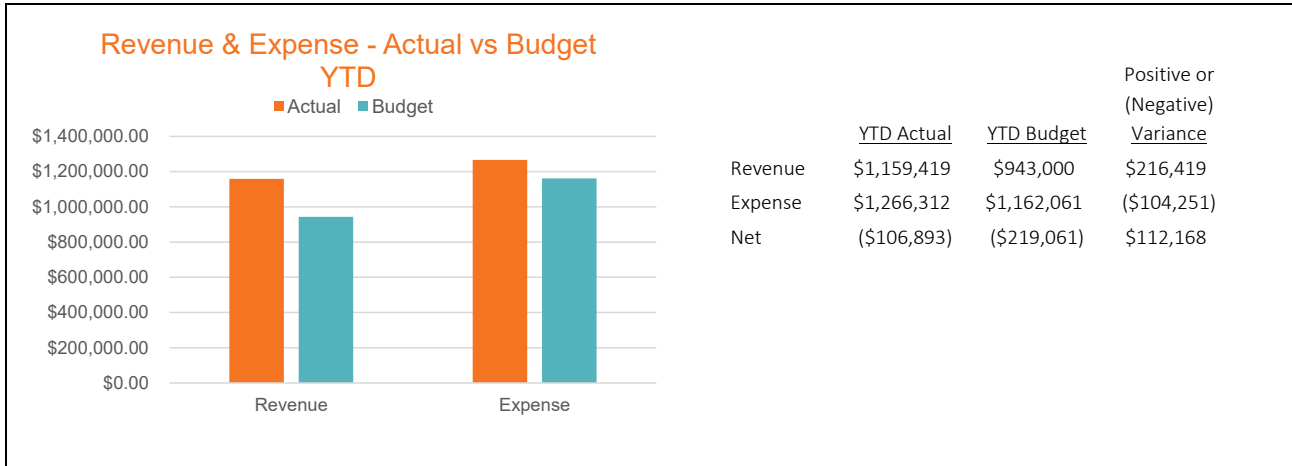
**Statement of Activity
July 2024**

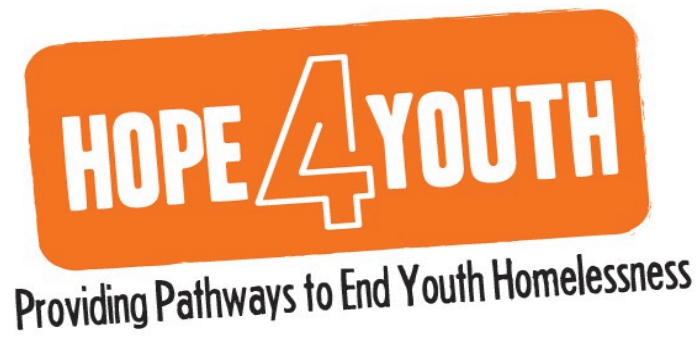
| | Actual | Budget | Actual to Budget Variance | Act to Bud Variance Comments |
|---------------------------------------|-----------------|-----------------|---------------------------------|---|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| DONATIONS, GIFTS, & GRANTS | 64,427 | 52,866 | 11,561 | Increase in grant funding |
| INVSTMT INC & OTHR GAIN(LOSS) | 4,466 | 3,166 | 1,300 | |
| OTHER SUPPORT | 18,607 | 16,075 | 2,532 | |
| PROGRAM SERVICE FEES | 13,875 | 12,600 | 1,275 | |
| SPECIAL EVENTS | 1,577 | 16,000 | (14,423) | Event funds coming in later than budgeted |
| Total Income | 102,952 | 100,707 | 2,245 | |
| Expense | | | | |
| BULDING & FACILITIES EXPENSE | 9,699 | 10,097 | (398) | |
| CONTRACTED SRV & PROF FEES | 22,268 | 19,511 | 2,757 | |
| DEPRECIATION EXPENSE. | 4,245 | 4,175 | 70 | |
| INSURANCE. | 3,398 | 3,416 | (18) | |
| LICENSES-MEMBRSHPS-DUES-FEES | 3,221 | 3,739 | (518) | |
| PAYROLL, TAXES, & BENEFITS | 89,453 | 88,564 | 889 | |
| POSTAGE, MAILING, & DELIVERY | 175 | 363 | (188) | |
| PRINTING & PROMOTION EXPENSE | 1,349 | 584 | 765 | |
| PROGRAM EXPENSES (YOUTH SUPPORT) | 38,357 | 25,534 | 12,823 | Utilizing grant funds |
| STAFF, BOARD, & VOLUTEER EXP | 1,517 | 1,633 | (116) | |
| SUPPLIES & MINOR EQUIPMT | 1,770 | 417 | 1,353 | |
| TRAVEL & TRANSPORTATION | 443 | 500 | (57) | |
| Total Expense | 175,895 | 158,533 | 17,362 | |
| Net Income | (72,943) | (57,826) | (15,117) | |
| Other Support - Contra Account | 18,287 | | | Due to 2024 value adjustment |

Statement of Revenue and Expense
Fiscal Year 2024 - through July 31, 2024

| | <u>YTD Actual</u> | <u>YTD Budget</u> | <u>Over(Under) YTD Budget</u> | <u>Full Year Budget</u> | <u>Notes</u> |
|-------------------------------------|-------------------------|-------------------------|-----------------------------------|-----------------------------|--|
| <u>Revenue</u> | | | | | |
| Donations, Gifts, and Grants | 717,172 | 603,263 | 113,909 | 1,369,385 | Grant funding and Donation from the Lynn J Parrott Estate-for new building |
| Investment & Other Income | 13,586 | 22,162 | (8,576) | 38,000 | Disposal of Assets - HOPE Place flooring replacement |
| Inkind Contributions | 90,589 | 84,620 | 5,969 | 150,190 | Updated value adjustment of in-kind donations |
| Program Service Revenue | 89,893 | 84,200 | 5,693 | 143,200 | |
| Special Events, net | 136,546 | 148,755 | (12,209) | 294,505 | Event funds coming in later than budgeted |
| | <u>1,047,786</u> | <u>943,000</u> | <u>104,786</u> | <u>1,995,280</u> | |
| <u>Expense</u> | | | | | |
| Building and Facilities Expense | 65,767 | 74,474 | (8,707) | 124,875 | Expenses less than budgeted due to change in housekeeping at the center and lack of snow |
| Contracted Svcs & Professional Fees | 145,897 | 143,169 | 2,728 | 224,828 | |
| Depreciation Expense | 27,712 | 28,673 | (961) | 49,548 | |
| Insurance | 21,156 | 20,312 | 844 | 37,392 | |
| Licenses, Membrshps, Dues, & Fees | 24,682 | 30,569 | (5,887) | 49,011 | Did not see the increase in membership dues that were expected |
| Payroll, Taxes, and Benefits | 668,564 | 672,110 | (3,546) | 1,154,999 | |
| Postage, Mailing & Delivery | 469 | 2,148 | (1,679) | 9,000 | |
| Printing and Promotion Expenses | 9,050 | 7,852 | 1,198 | 16,800 | |
| Program Expenses (Youth Support) | 171,967 | 162,704 | 9,263 | 287,665 | Utilizing FHPAP Grant funding and updated valuation of in kind donations |
| Staff, Board, & Volunteer Expense | 9,733 | 10,731 | (998) | 20,500 | |
| Supplies and Equipment | 6,484 | 5,919 | 565 | 10,000 | |
| Travel and Transportation | 3,199 | 3,400 | (201) | 5,800 | |
| | <u>1,154,679</u> | <u>1,162,061</u> | <u>(7,382)</u> | <u>1,990,419</u> | |
| Net Surplus(Deficit) | <u>(106,893)</u> | <u>(219,061)</u> | <u>112,168</u> | <u>4,861</u> | |
| Other Support - Contra Account | 111,633 | | | | Due to 2024 value adjustment |

HOPE 4 Youth Financial Dashboard - July 2024





**Fiscal Year 2024
Financial Statements
as of August 31, 2024**

Statement of Financial Position
August 2024

Comments

Assets

| | | |
|------------------------------------|------------------|--|
| Cash and Cash Equivalents | 375,421 | |
| Board Designated Operating Reserve | 274,193 | |
| Building Fund | 265,890 | Building Campaign budget-Lynn J Parrott Estate and Advent Lutheran Church |
| Receivables | 121,000 | GRH, OEO, FHPAP, Rent |
| Prepaid Expenses | 53,320 | |
| Inventory & Other Assets | 54,120 | |
| Investments-General | 172,165 | Treasury Bills |
| Investments-Building Campaign | 150,000 | Treasury Bills |
| Property and Equipment, net | 1,319,289 | |
| Total Assets | 2,785,398 | |

Liabilities

| | | |
|--|---------------|----------------------------------|
| Accounts Payable & Other Accrued Liabilities | 65,802 | Payroll liabilities, credit card |
| Total Liabilities | 65,802 | |

Net Assets

| | | |
|---|------------------|----------------------|
| Unrestricted-Undesignated | 2,477,741 | |
| Unrestricted-Board Designated Operating Reserve | 274,193 | |
| Temporarily Restricted | 491 | Ratfield Scholarship |
| Current Year Net Surplus(Deficit) | (32,829) | |
| Total Net Assets | 2,719,596 | |
| Total Liabilities & Net Assets | 2,785,398 | |

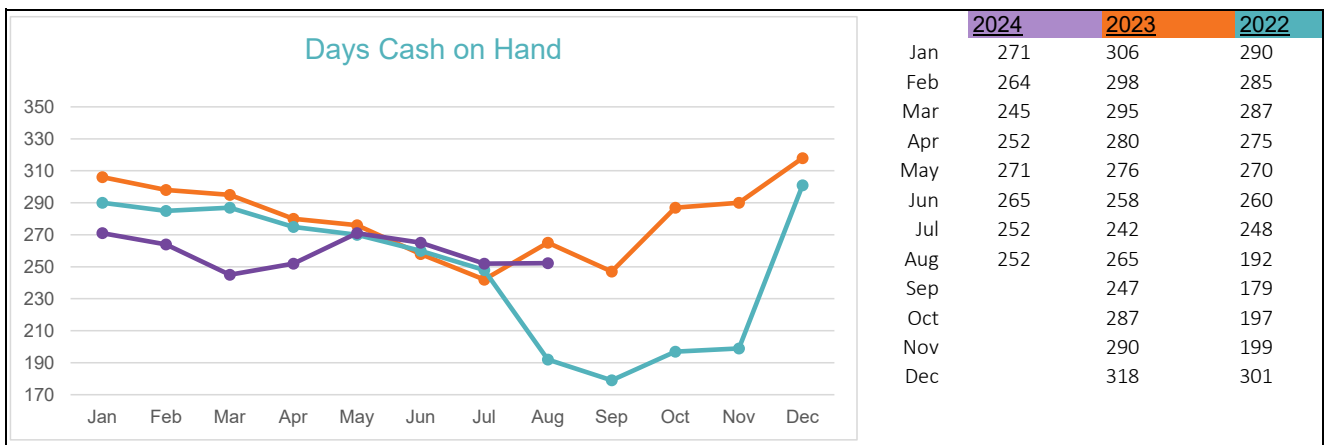
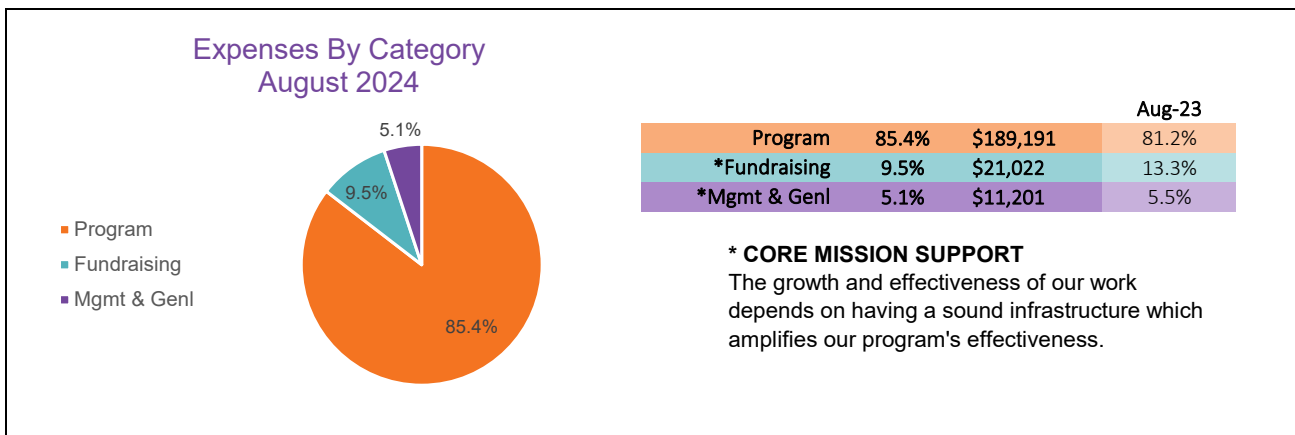
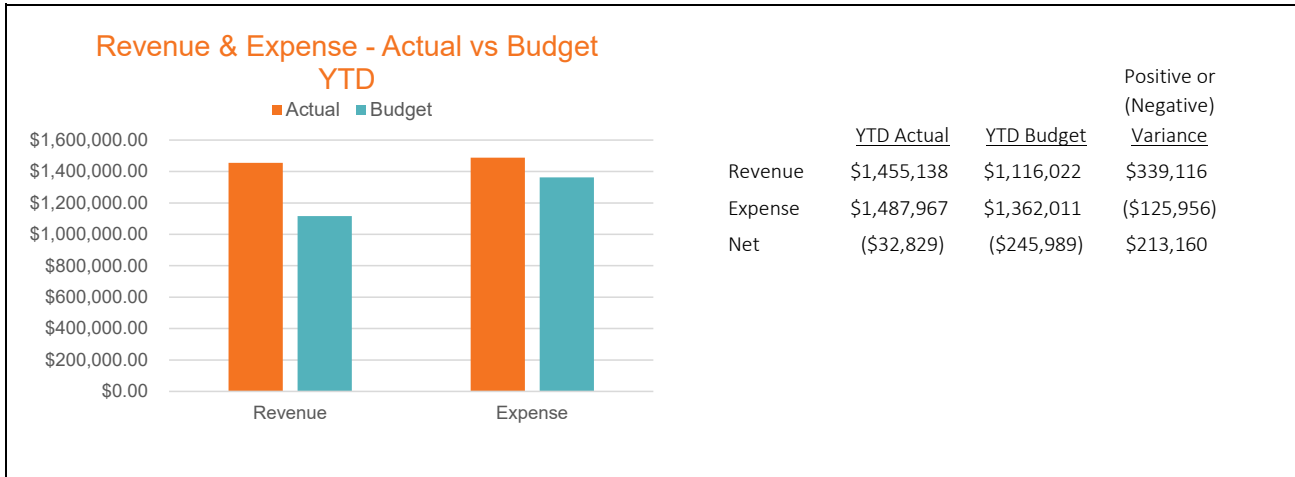
**Statement of Activity
August 2024**

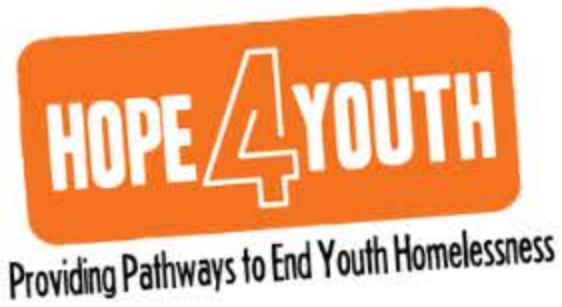
| | Actual | Budget | Actual to Budget Variance | Act to Bud Variance Comments |
|----------------------------------|----------------|-----------------|---------------------------------|--|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| DONATIONS, GIFTS, & GRANTS | 210,431 | 81,691 | 128,740 | Increase in grant funding and donation from Advent Lutheran |
| INVSTMT INC & OTHR GAIN(LOSS) | 3,905 | 3,166 | 739 | |
| OTHER SUPPORT | 9,828 | 18,415 | (8,587) | In Kind donations are down |
| PROGRAM SERVICE FEES | 12,328 | 12,600 | (272) | |
| SPECIAL EVENTS | 42,117 | 57,150 | (15,033) | Event funds coming in later than budgeted |
| Total Income | 278,609 | 173,022 | 105,587 | |
| Expense | | | | |
| BULDING & FACILITIES EXPENSE | 8,271 | 9,097 | (826) | |
| CONTRACTED SRV & PROF FEES | 14,685 | 15,293 | (608) | |
| DEPRECIATION EXPENSE. | 4,245 | 4,175 | 70 | |
| INSURANCE. | 3,398 | 3,416 | (18) | |
| LICENSES-MEMBRSHPS-DUES-FEES | 3,072 | 3,564 | (492) | |
| PAYROLL, TAXES, & BENEFITS | 133,402 | 128,624 | 4,778 | Role additions due to unbudgeted grant funding-see 2024 Budget Assumptions |
| POSTAGE, MAILING, & DELIVERY | 0 | 2,863 | (2,863) | |
| PRINTING & PROMOTION EXPENSE | 569 | 3,374 | (2,805) | |
| PROGRAM EXPENSES (YOUTH SUPPORT) | 36,314 | 26,494 | 9,820 | Utilizing grant funds |
| STAFF, BOARD, & VOLUTEER EXP | 1,683 | 2,133 | (450) | |
| SUPPLIES & MINOR EQUIPMT | 647 | 417 | 230 | |
| TRAVEL & TRANSPORTATION | 388 | 500 | (112) | |
| Total Expense | 206,675 | 199,950 | 6,725 | |
| Net Income | 71,934 | (26,928) | 98,862 | |
| Other Support - Contra Account | 14,740 | | | Due to 2024 value adjustment |

Statement of Revenue and Expense
Fiscal Year 2024 - through August 31, 2024

| | <u>YTD Actual</u> | <u>YTD Budget</u> | <u>Over(Under) YTD Budget</u> | <u>Full Year Budget</u> | <u>Notes</u> |
|-------------------------------------|-------------------|-------------------|-----------------------------------|-----------------------------|---|
| Revenue | | | | | |
| Donations, Gifts, and Grants | 927,973 | 684,954 | 243,019 | 1,369,385 | Grant funding and Donations from the Lynn J Parrott Estate and Advent Lutheran-new building |
| Investment & Other Income | 17,491 | 25,328 | (7,837) | 38,000 | Disposal of Assets - HOPE Place flooring replacement |
| Inkind Contributions | 100,417 | 103,035 | (2,618) | 150,190 | Updated value adjustment of in-kind donations |
| Program Service Revenue | 102,220 | 96,800 | 5,420 | 143,200 | |
| Special Events, net | 180,663 | 205,905 | (25,242) | 294,505 | Event funds coming in later than budgeted |
| | <u>1,328,765</u> | <u>1,116,022</u> | <u>212,743</u> | <u>1,995,280</u> | |
| Expense | | | | | |
| Building and Facilities Expense | 74,038 | 83,571 | (9,533) | 124,875 | Expenses less than budgeted due to change in housekeeping at the center and lack of snow |
| Contracted Svcs & Professional Fees | 160,581 | 158,462 | 2,119 | 224,828 | |
| Depreciation Expense | 31,957 | 32,848 | (891) | 49,548 | |
| Insurance | 24,554 | 23,728 | 826 | 37,392 | |
| Licenses, Membrshps, Dues, & Fees | 27,754 | 34,133 | (6,379) | 49,011 | Did not see the increase in membership dues that were expected |
| Payroll, Taxes, and Benefits | 801,965 | 800,734 | 1,231 | 1,154,999 | Role additions due to unbudgeted grant funding- see 2024 Budget Assumptions |
| Postage, Mailing & Delivery | 469 | 5,011 | (4,542) | 9,000 | |
| Printing and Promotion Expenses | 9,619 | 11,226 | (1,607) | 16,800 | |
| Program Expenses (Youth Support) | 208,522 | 189,198 | 19,324 | 287,665 | Utilizing FHPAP Grant funding and updated valuation of in kind donations |
| Staff, Board, & Volunteer Expense | 11,416 | 12,864 | (1,448) | 20,500 | |
| Supplies and Equipment | 7,131 | 6,336 | 795 | 10,000 | |
| Travel and Transportation | 3,587 | 3,900 | (313) | 5,800 | |
| | <u>1,361,594</u> | <u>1,362,011</u> | <u>(417)</u> | <u>1,990,419</u> | |
| Net Surplus(Deficit) | <u>(32,829)</u> | <u>(245,989)</u> | <u>213,160</u> | <u>4,861</u> | |
| Other Support - Contra Account | 126,373 | | | | Due to 2024 value adjustment |

HOPE 4 Youth Financial Dashboard - August 2024





ADVANCEMENT SNAPSHOT JULY 2024

DONATIONS: \$64,427

Individual Giving is up due to the Summer Challenge; Civic/Faith continues to increase with donors returning from 2022; Special event funds coming in later than budgeted.

| | Actuals | Budgeted |
|---------------------|----------|----------|
| Individuals | \$10,432 | \$10,339 |
| Civic & Faith Based | \$4,474 | \$3,636 |
| Corporations | \$6,525 | \$1,422 |
| Foundations | \$1,000 | \$1,000 |
| Events | \$1,577 | \$16,000 |
| Government | \$41,997 | \$36,469 |

VOLUNTEER AND IN KIND DONATIONS

530
TOTAL HOURS

3,559.3 LBS of Food Donated
6 New Volunteers
8 Donation Drives Completed
32 # of Speaking Engagements

SOCIAL MEDIA STATISTICS

22,164
IMPRESSIONS
of times content appears in front of user.

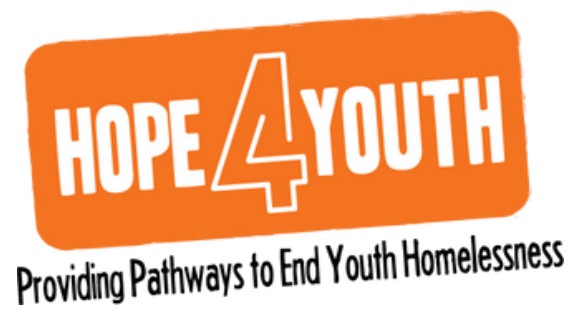
723
ENGAGEMENT
of times a user saved, commented, reacted, shared, or clicked on content.

240
AVERAGE REACH
Average # of unique users per post

81
POSTS

SPECIAL ADVANCEMENT UPDATES:

- Community Events this month included, Tee'd Up Fore HOPE, Anoka Chamber Golf Event, Steven Cade Concert, Youth Summer Party at the H4Y Center
- Kare 11 interview about the Summer Challenge
- Summer Challenge has brought in \$19,708 and 8,000 lbs of food. *Food will last about 10-12 weeks*



ADVANCEMENT SNAPSHOT AUGUST 2024

DONATIONS: \$294,508

Individual Giving is down due to Summer Appeal being in June and July instead of August; Civic/Faith is up due to Advent Lutheran Church donation; Event money for both Hunts coming in later than previous years

| | Actuals | Budgeted |
|---------------------|-------------|-------------|
| Individuals | \$14,984.65 | \$36,503.62 |
| Civic & Faith Based | \$136,550 | \$2,174 |
| Corporations | \$3,936.37 | \$6,545 |
| Foundations | \$0 | \$0 |
| Events | \$42,116.90 | \$1,576.85 |
| Government | \$56,120.04 | \$36,469 |

VOLUNTEER AND IN KIND DONATIONS

382
TOTAL HOURS

1,238 LBS of Food Donated
3 New Volunteers
8 Donation Drives Completed
23 # of Speaking Engagements

SOCIAL MEDIA STATISTICS

29,941
IMPRESSIONS
of times content appears in front of user.

2,101
ENGAGEMENT
of times a user saved, commented, reacted, shared, or clicked on content.

373
AVERAGE REACH
Average # of unique users per post

91
POSTS

SPECIAL ADVANCEMENT UPDATES:

- Community Events this month included, Open House at H4YC, Heartland Tire Golf Classic, TPC Rose Golf Event, and HOPE Place BBQ.
- Summer Challenge ended and brought in \$21,395 and 8,753 lbs of food.



Providing Pathways to End Youth Homelessness

Program Snapshot July 2024

HOPE 4 Youth Center Youth Statistics

381

H4Y Center Visits
Children Visits = 78
Total Visits = 459
YTD Youth Visits = 2228

159

Unique Youth
Under 18 = 4
YTD Youth = 399

31

New Enrollments
YTD = 187

H4Y Center Community Referrals

| | |
|---|----|
| Basic Needs | 12 |
| Education | 2 |
| Emergency Shelter | 2 |
| Employment | 2 |
| Financial Assistance | 1 |
| Health (physical, mental, etc.) Support | 0 |
| Housing | 5 |
| Legal Support | 0 |
| Parenting Support | 2 |
| Domestic Violence | 0 |

Total Community Referrals 26

Case Management Services – All Programs

119 Youth Received 220 Hours of Case Management Services

H4Y Center: 107 (67%) - youth received CM
H4Y Center: 147 (93%) - youth received basic needs supports

H4Y Center On-Site Resources

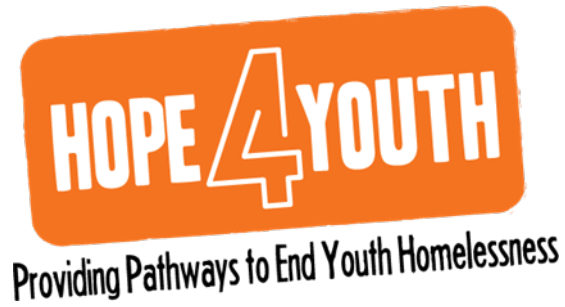
| | |
|-------------------------------------|--------------|
| Transportation Supports = | 38 |
| Amount of Transportation Supports = | \$752 |
| Food Shelf Visits = | 307 |
| Clothing Closet Visits = | 127 |
| Hygiene Closet Visits = | 288 |
| Meals Eaten = | 185 |
| On-Site Professional Services = | 19 |

HOPE Place Youth Statistics - 12 youth served

1 open units, 0 move-out, 1 move in
7 residents continue to work on a career path (childcare, retail management, retail, industrial manufacturing, mental health specialist)
9 residents are working (6 FT, 3 PT)
2 enrolled in FT HS for Fall 2024
2 enrolled in GED Program
1 enrolled in Adult Diploma Program
5 are receiving health support (physical, mental)
12/12 passed monthly room checks
5 Career Force Connections

H4Y Center Parenting Youth

Number of Children Visits = 78
Youth w/Children present = 38 (24%)
Baby Products Provided = 33
Community Referrals Parenting Support = 2



MISSION OUTCOME – July 2024

Participants Assisted w/Housing Stability = 17

Prevention (assisted in maintaining current housing) = 1

Rapid Rehousing (assisted in finding permanent housing) = 3

H4Y Housing Stability Assistance (rent and deposits) = 3

HOPE Place New Resident = 1

HOPE Place Successful Completion = 0

Host Homes (assisted youth in alternative housing option) = 2

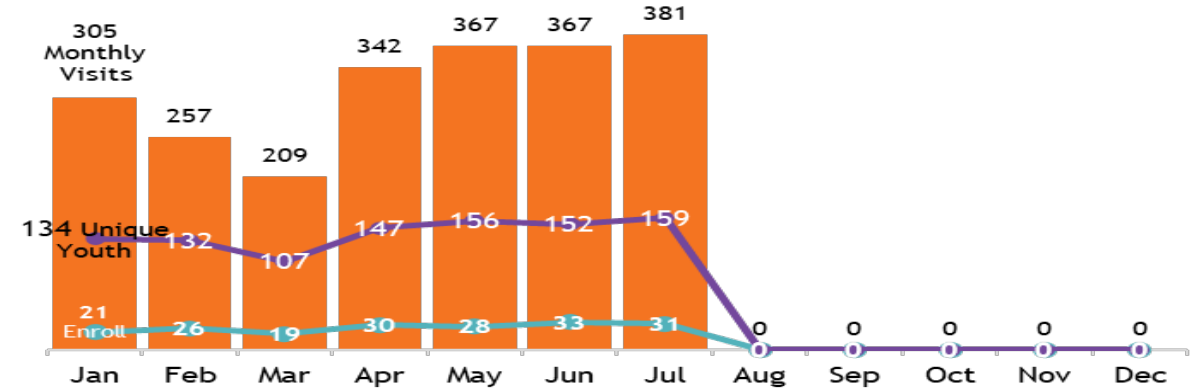
Referrals for Transitional or Permanent Housing = 5

Community Referrals for Emergency Shelter = 2

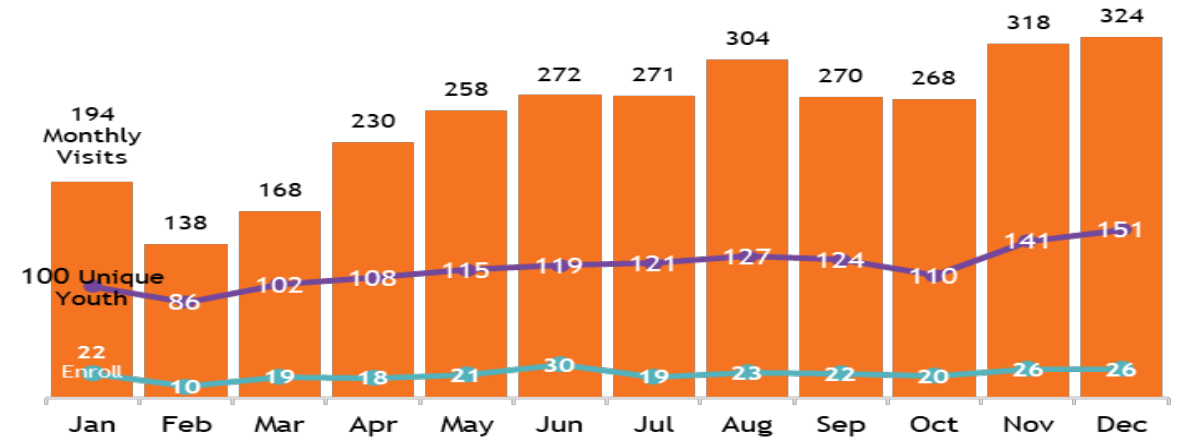
Dollars toward rent supports = **\$8779**

Year Over Year H4Y Center Data

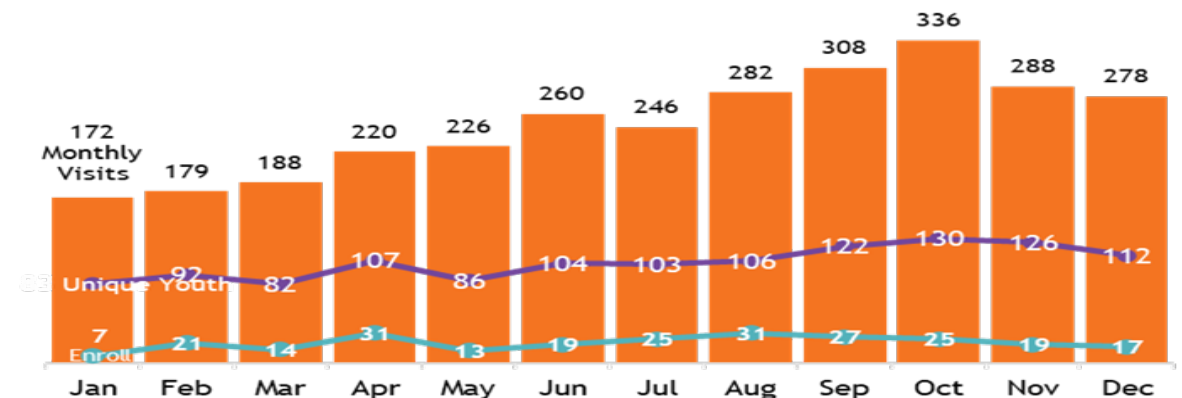
2024



2023



2022





Providing Pathways to End Youth Homelessness

Program Snapshot August 2024

HOPE 4 Youth Center Youth Statistics

411

H4Y Center Visits
Children Visits = 78
Total Visits = 489
YTD Youth Visits = 2639

170

Unique Youth
Under 18 = 7
YTD Youth = 447

36

New Enrollments
YTD = 224

H4Y Center Community Referrals

| | |
|---|----|
| Basic Needs | 11 |
| Education | 7 |
| Emergency Shelter | 1 |
| Employment | 2 |
| Financial Assistance | 21 |
| Health (physical, mental, etc.) Support | 3 |
| Housing | 5 |
| Legal Support | 0 |
| Parenting Support | 0 |
| Domestic Violence | 0 |

Total Community Referrals 50

Case Management Services – All Programs

131 Youth Received 228 Hours of Case Management Services

H4Y Center: 119 (70%) - youth received CM
H4Y Center: 165 (97%) - youth received basic needs supports

H4Y Center On-Site Resources

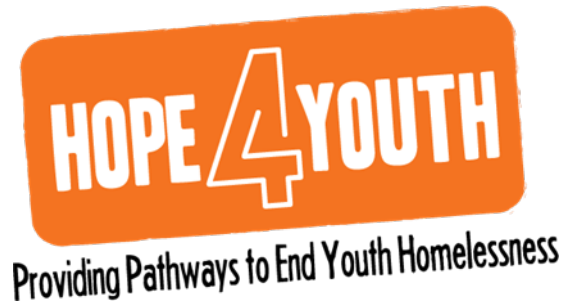
| | |
|-------------------------------------|--------------|
| Transportation Supports = | 33 |
| Amount of Transportation Supports = | \$630 |
| Food Shelf Visits = | 338 |
| Clothing Closet Visits = | 125 |
| Hygiene Closet Visits = | 311 |
| Meals Eaten = | 188 |
| On-Site Professional Services = | 11 |

HOPE Place Youth Statistics - 12 youth served

2 open units, 2 move-out, 0 move in
7 residents continue to work on a career path (childcare, retail management, retail, industrial manufacturing, mental health specialist)
9 residents are working (4 FT, 5 PT)
2 enrolled in post-secondary education
1 enrolled in GED Program
1 enrolled in Adult Diploma Program
5 are receiving health support (physical, mental)
10/10 passed monthly room checks

H4Y Center Parenting Youth

Number of Children Visits = 78
Youth w/Children present = 40 (24%)
Baby Products Provided = 30
Community Referrals Parenting Support = 0



MISSION OUTCOME – August 2024

Participants Assisted w/Housing Stability = 17

Prevention (assisted in maintaining current housing) = 5

Rapid Rehousing (assisted in finding permanent housing) = 3

H4Y Housing Stability Assistance (rent and deposits) = 1

HOPE Place New Resident = 0

HOPE Place Successful Completion = 1

Host Homes (assisted youth in alternative housing option) = 1

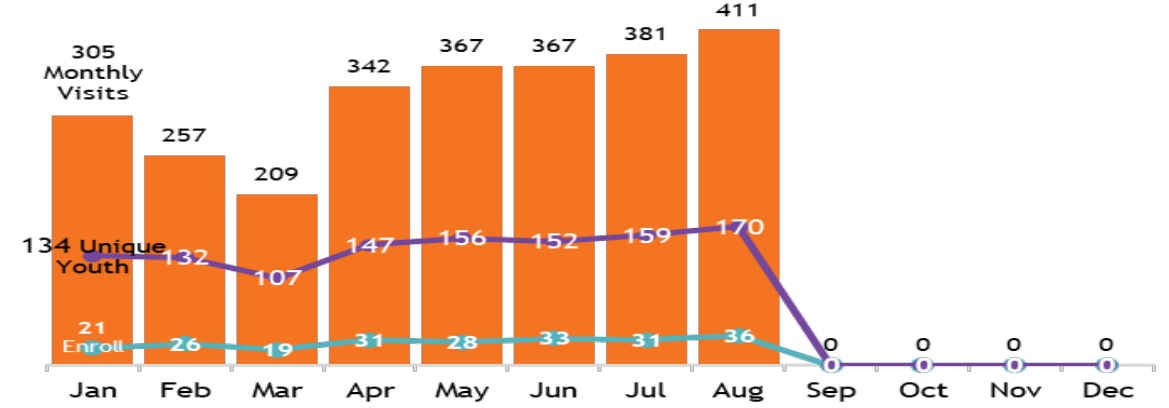
Referrals for Transitional or Permanent Housing = 5

Community Referrals for Emergency Shelter = 1

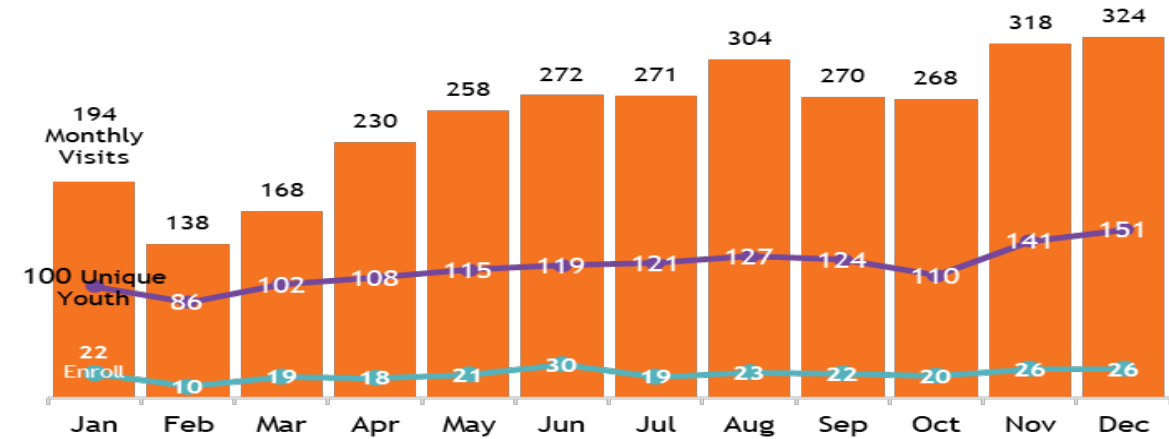
Dollars toward rent supports = **\$16,400**

Year Over Year H4Y Center Data

2024



2023



2022

